# Great Wall Enterprise Co., Ltd. Investor Conference

#### Disclaimer

- 1. This presentation contains certain forward-looking statements that are based on current expectations. These forward-looking statements are subject to known and unknown risks as well as uncertain ties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements.
- 2. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or others.

## Agenda

- Financials
- Key Events
- Q & A

## Financials

#### **Consolidated Income Statement**

Unit: Million NTD	2020		2021		2022		2022 Q3		2023 Q3		YoY
Net Revenue	81,651	100.0%	101,438	100.0%	113,297	100.0%	30,161	100.0%	28,338	100.0%	-6.0%
Cost of revenue	69,389	85.0%	90,701	89.4%	101,939	90.0%	27,227	90.3%	24,350	85.9%	-10.6%
<b>Gross Profit</b>	12,262	15.0%	10,737	10.6%	11,359	10.0%	2,934	9.7%	3,988	14.1%	35.9%
Operating Exp.	8,050	9.9%	8,391	8.3%	8,301	7.3%	2,186	7.2%	2,145	7.6%	-1.9%
Operating Inc.	4,212	5.2%	2,345	2.3%	3,058	2.7%	748	2.5%	1,843	6.5%	146.5%
Net Non-Op. Income	772		541		368		204		34		
PBT	4,983	6.1%	2,887	2.8%	3,426	3.0%	952	3.2%	1,877	6.6%	97.2%
PAT	4,072	5.0%	2,262	2.2%	2,850	2.5%	753	2.5%	1,534	5.4%	103.7%
Excl. Minority Interest	3,122	3.8%	1,869	1.8%	2,193	1.9%	521	1.7%	1,279	4.5%	145.6%
EPS(NTD)	3.87		2.21		2.59		0.62		1.51		143.5%
GPM	15.02%		10.58%		10.03%		9.73%		14.07%		
ОРМ	5.16%		2.31%		2.70%		2.48%		6.50%		
NPM	4.99%		2.23%		2.52%		2.50%		5.41%		

## Financials by Business Groups

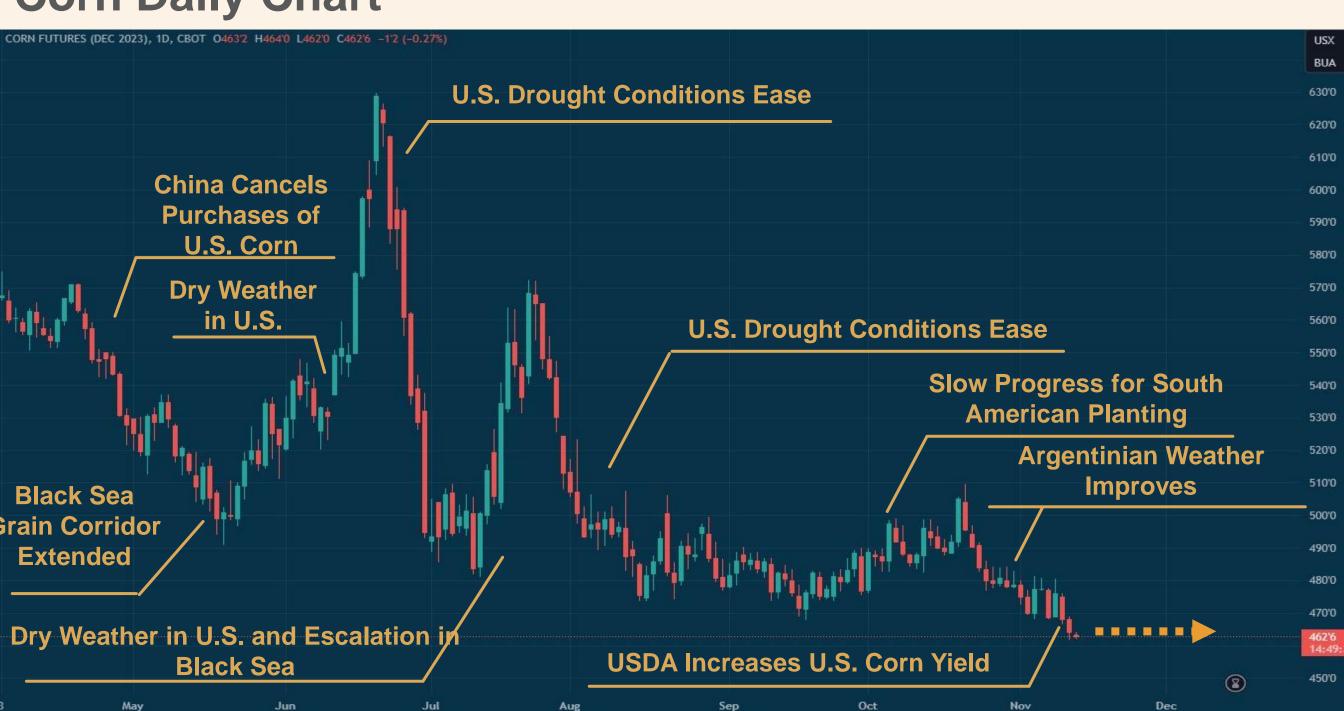


## Key Events

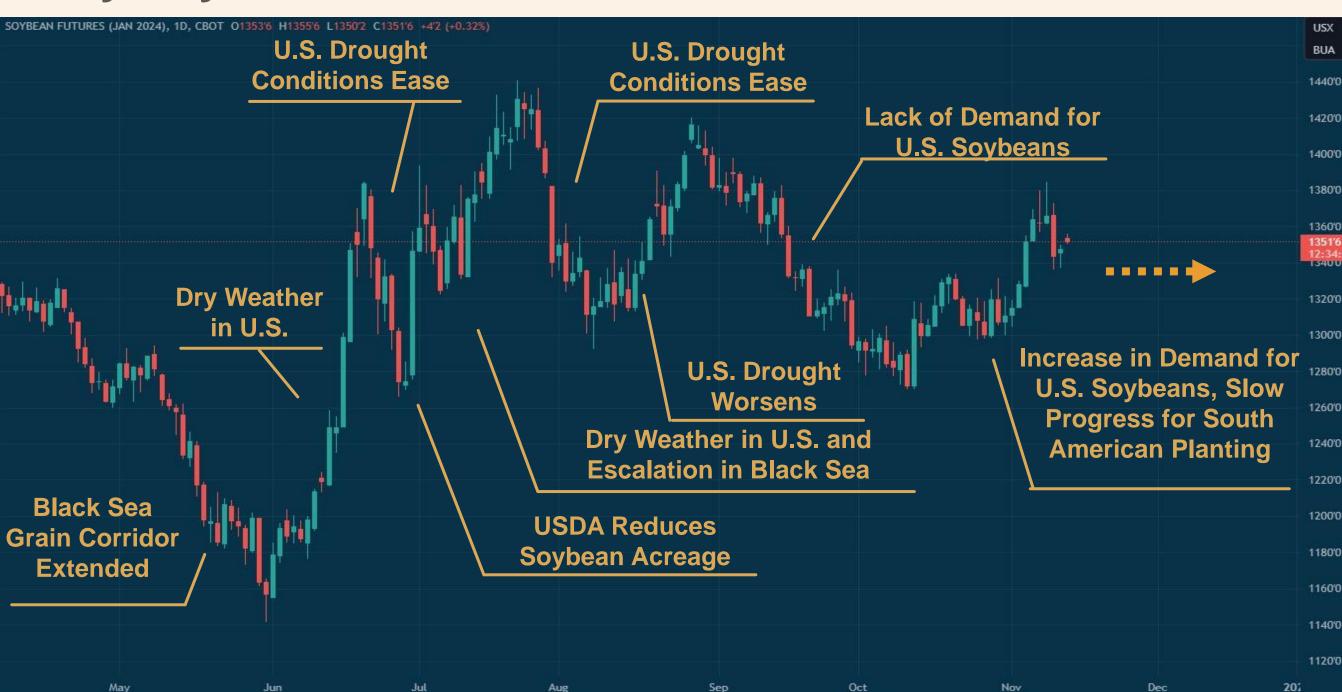
## **Key Events**

- Corn/Soybean Futures
- Taiwan Pork Supply
- Taiwan Poultry Supply
- NAE Holy Chicken
- Fresh-Grade Egg

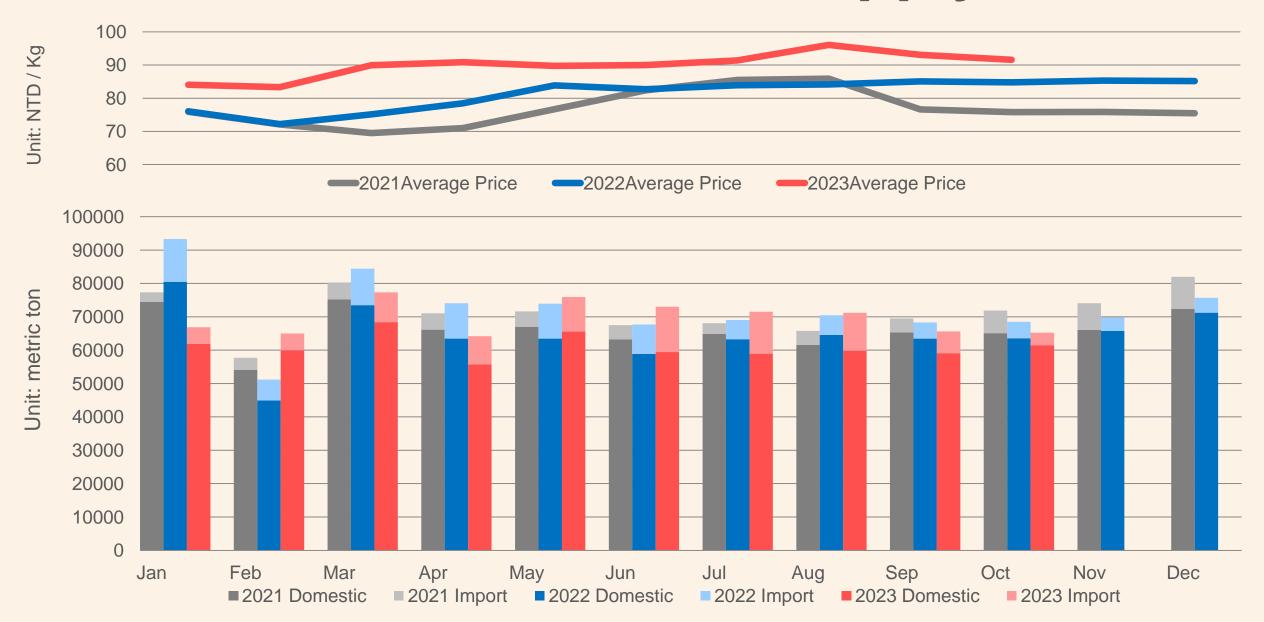
#### **Corn Daily Chart**



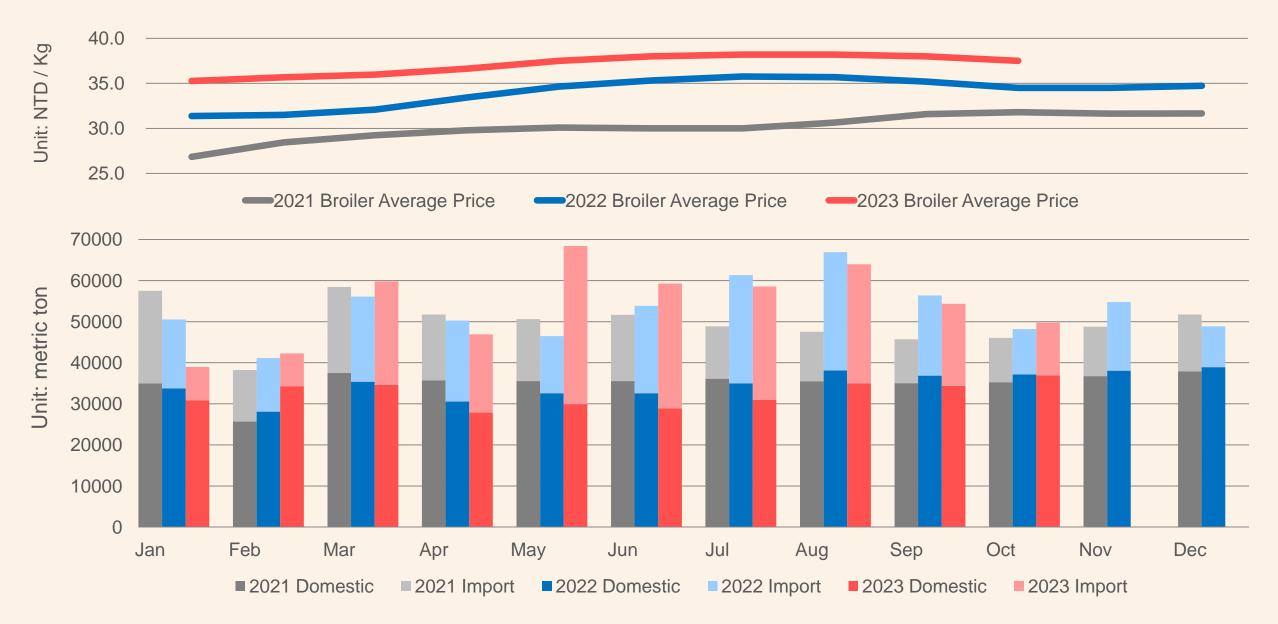
#### **Daily Soybean Chart**



## **Taiwan Pork Supply**



## **Taiwan Poultry Supply**





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## Q&A