## Great Wall Enterprise Co., Ltd. Investor Conference

2022.5.26

## Disclaimer

1. This presentation contains certain forward-looking statements that are based on current expectations. These forward-looking statements are subject to known and unknown risks as well as uncertain ties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements.
2. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or others.

## Agenda

- Financials
- Key Events
- Q \& A


## Financials

## Consolidated Income Statement

| Unit: Million NTD | 2019 |  | 2020 |  | 2021 |  | 2021 Q1 |  | 2022 Q1 |  | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | 77,770 | 100.0\% | 81,651 | 100.0\% | 101,438 | 100.0\% | 22,638 | 100.0\% | 25,572 | 100.0\% | 13.0\% |
| Cost of revenue | 66,039 | 84.9\% | 69,389 | 85.0\% | 90,701 | 89.4\% | 19,507 | 86.2\% | 22,992 | 89.9\% | 17.9\% |
| Gross Profit | 11,731 | 15.1\% | 12,262 | 15.0\% | 10,737 | 10.6\% | 3,131 | 13.8\% | 2,579 | 10.1\% | -17.6\% |
| Operating Exp. | 8,010 | 10.3\% | 8,050 | 9.9\% | 8,391 | 8.3\% | 2,259 | 10.0\% | 1,936 | 7.6\% | -14.3\% |
| Operating Inc. | 3,721 | 4.8\% | 4,212 | 5.2\% | 2,345 | 2.3\% | 872 | 3.9\% | 643 | 2.5\% | -26.2\% |
| Net Non-Op. Income | 131 |  | 772 |  | 541 |  | 270 |  | 187 |  |  |
| PBT | 3,853 | 5.0\% | 4,983 | 6.1\% | 2,887 | 2.8\% | 1,141 | 5.0\% | 831 | 3.2\% | -27.2\% |
| PAT | 2,974 | 3.8\% | 4,072 | 5.0\% | 2,262 | 2.2\% | 923 | 4.1\% | 632 | 2.5\% | -31.5\% |
| Excl. Minority Interest | 2,284 | 2.9\% | 3,122 | 3.8\% | 1,869 | 1.8\% | 788 | 3.5\% | 553 | 2.2\% | -29.8\% |
| EPS(NTD) | 2.92 |  | 3.87 |  | 2.32 |  | 0.98 |  | 0.69 |  | -29.6\% |
| GPM | 15.08\% |  | 15.02\% |  | 10.58\% |  | 13.83\% |  | 10.09\% |  |  |
| OPM | 4.78\% |  | 5.16\% |  | 2.31\% |  | 3.85\% |  | 2.52\% |  |  |
| NPM | 3.82\% |  | 4.99\% |  | 2.23\% |  | 4.08\% |  | 2.47\% |  |  |

## Performance

Unit: Million NTD


## Financials by Business Groups

| Unit: Million NTD | YEAR | Agricultural Food | Integrated Poultry | Processed Food | Food Service | Southeast Asia | East Asia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue From Non- | 2021 Q1 | 6,932 | 3,133 | 810 | 534 | 485 | 10,729 |
| Subsidiary | 2022 Q1 | 14,313 | 3,282 | 770 | 547 | 747 | 5,893 |
| (YOY) |  | 106.5\% | 4.7\% | -5.0\% | 2.5\% | 54.1\% | -45.1\% |
| Interdepartmental | 2021 Q1 | 2,224 | 27 | 9 | 2 |  | 10 |
| Revenue | 2022 Q1 | 3,400 | 283 | 374 | 2 |  |  |
| (YOY) |  | 52.9\% | 955.1\% | 3979.0\% | -21.6\% |  | -100.0\% |
|  | 2021 Q1 | 9,156 | 3,160 | 819 | 536 | 485 | 10,739 |
| Reven | 2022 Q1 | 17,713 | 3,565 | 1,144 | 549 | 747 | 5,893 |
| (Yoy) |  | 93.5\% | 12.8\% | 39.6\% | 2.4\% | 54.1\% | -45.1\% |
| PBT From Reportable | 2021 Q1 | 492 | 202 | 33 | (4) | (160) | 460 |
| Segments | 2022 Q1 | 530 | 124 | (142) | 4 | 83 | 62 |
| (YOY) |  | 7.8\% | -38.6\% | -534.0\% | 202.7\% | 152.3\% | -86.5\% |

## Key Events

## Key Events

- Commodity Price
- Taiwan Poultry Supply


## Daily Corn Chart

I. Macro Risks
2. Weather

Improvements


## Daily Soybean Chart

SOYBEAN FUTURES (JUL 2022), 1D, CBOT 01589'0 H1605'0 L1580'4 C1592'4 + $7 \mathrm{~T}^{\prime}$


## Taiwan Poultry Supply

Unit: metric ton


Q \& A

