# 大成長城企業股份有限公司法人說明會



大成為您健康生命努力 DaChan Enhances Your Healthy Life.



#### **Disclaimer**

- 1. This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertain ties that could cause actual results to differentially from those unexpected or implied by such statements.
- 2. Expect as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or others.



#### **Outline**

- Financial Summary
- Capital Expenditure
- Development Strategy
- Q & A



## Financial Summary



## 2014~2020.1-9 Income Statement (Consolidated)

Amount: Million NTD	2013	2014	2015	2016	2017	2018	2019	2020.1~9
Net Revenue	90,478	91,741	78,252	75,796	75,931	72,443	77,770	58,253
Cost of revenue	82,823	83,743	69,848	65,868	65,698	62,355	66,039	49,228
Gross Profit	7,655	7,998	8,404	9,928	10,233	10,088	11,731	9,025
Operation Exp.	6,815	6,849	6,862	7,184	7,220	7,815	8,010	5,764
Operation Income	840	1,149	1,542	2,744	3,013	2,273	3,721	3,261
Net Non-operating Income	1,753	343	(573)	397	327	758	131	465
PBT	2,593	1,492	969	3,141	3,340	3,031	3,852	3,726
PAT	2,257	1,000	486	2,561	2,653	2,414	2,974	3,012
PAT (Attributable to Shareholder of the Parent)	1,796	1,163	591	2,058	2,239	2,010	2,283	2,296
EPS	3.42	1.70	0.87	3.01	3.28	2.75	2.93	2.94



## 2014~2020.1-9 Income Statement (Consolidated)

Year	Revenue	Gross F	Profit	PAT (Attributable the Pare	EPS		
		Amt. %		Amt.	%		
2013	90,478	7,655	8.46%	1,796	1.99%	2.63	
2014	91,741	7,998	8.72%	1,163	1.27%	1.70	
2015	78,252	8,404	10.74%	591	0.76%	0.87	
2016	75,796	9,928	13.10%	2,058	2.72%	3.01	
2017	75,931	10,233	13.48%	2,239	2.95%	3.28	
2018	72,443	10,088	13.93%	2,010	2.77%	2.75	
2019	77,770	11,731	15.08%	2,284	2.94%	2.93	
2020Q3	58,253	9,025	15.49%	2,296	3.94%	2.94	





## 2014~2019 Income Statement (Parent Company Only)

voor	Revenue	Gross	Porfit	P/	EPS		
year (million NTD)		Amt.	%	Amt.	%	LIO	
2014	23,834	2,378	9.98%	1,163	4.88%	1.70	
2015	22,339	2,424	10.85%	591	2.65%	0.87	
2016	24,514	3,303	13.47%	2,058	8.40%	3.01	
2017	25,110	3,553	14.15%	2,239	8.92%	3.28	
2018	26,372	3,266	12.38%	2,010	7.62%	2.75	
2019	27,785	3,793	13.65%	2,284	8.22%	2.93	



#### 2020.1-9 Income Statement

Amount:	2020.1-9		2019	Difference		
Million NTD	Amt.	%	Amt.	%	%	
Revenue	58,253	100.0%	56,773	100.0%	2.6%	
Cost	49,228	84.5%	48,106	84.7%	2.3%	
Gross Profit	9,025	15.5%	8,667	15.3%	4.1%	
Operation Exp.	5,764	9.9%	6,052	10.7%	-4.8%	
Operation Income	3,261	5.6%	2,615	4.6%	24.7%	
Net Non-operation Income	465	0.8%	183	0.3%	154.1%	
PBT	3,726	6.4%	2,798	4.9%	33.2%	
PAT	3,012	5.2%	2,188	3.9%	37.7%	
PAT (Attributable to Shareholder of the Parent)	2,296	3.9%	1,808	3.2%	27.0%	
EPS	2.94		2.32			



#### 2020.9 Balance Sheet

Amount:	2020Q3		2019C	13	2018Q3		
Million NTD	amt.	%	amt.	%	amt.	%	
Cash and Cash Equivalent	4,762	9%	3,055	6%	2,702	6%	
Accounts and Notes Receivable	6,111	12%	6,232	13%	6,228	15%	
Inventories	8,329	16%	7,441	16%	7,171	17%	
<b>Total Other Current Assets</b>	5,377	10%	5,429	11%	5,241	12%	
Total Current Assets	24,579	48%	22,157	47%	21,343	51%	
Total Non-Current Assets	26,911	52%	25,448	53%	20,836	49%	
Fixed Assets	18,819	37%	18,899	40%	13,863	33%	
Total Assets	51,490	100%	47,605	100%	42,178	100%	
Short-term Loan	9,591	19%	9,633	20%	6,713	16%	
Accounts and Notes Payable	5,556	11%	4,909	10%	5,380	13%	
Total Other Current Liabilities	6,783	13%	5,852	12%	4,643	11%	
Total Current Liabilities	21,930	43%	20,394	43%	16,736	40%	
Long-term Debt	2,180	4%	2,272	5%	3,520	8%	
Total other Non-Current Liabilities	1,129	2%	1,132	2%	289	1%	
Total Non-Current Liabilities	3,309	6%	3,404	7%	3,810	9%	
Total Liabilities	25,239	49%	23,798	50%	20,545	49%	
Total Shareholder's Equity	26,251	51%	23,807	50%	21,633	51%	

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Life.



#### DACHAN FOOD (ASIA) LIMITED 大成食品(亞洲)有限公司

(於開曼群島註冊成立的有限公司)

(股份代號:3999)

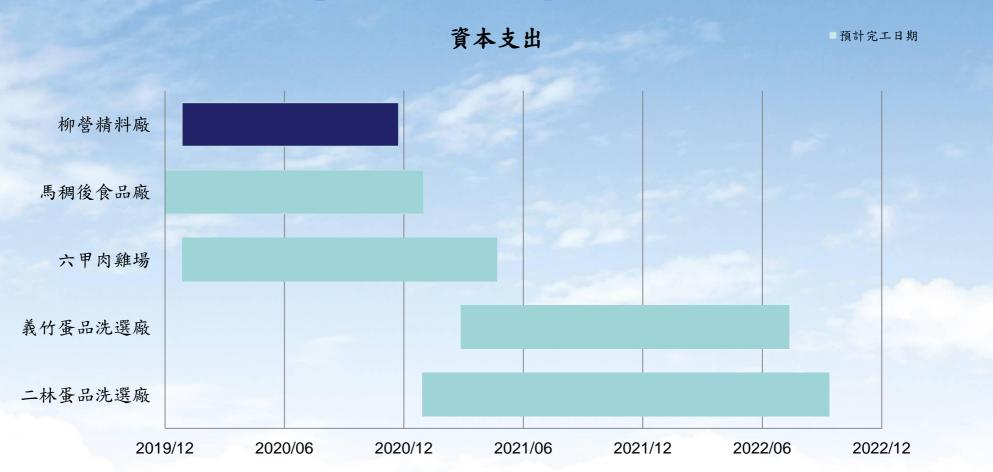
	Nine months ended 30 September				%			%	
	2020	2019	%	2019	2018	change	2017	2016	change
	(unaudited)	(unaudited)	change			Change			change
Turnover (RMB'000)	6,667,407	5,809,644	14.80%	8,035,206	7,191,911	11.7	8,507,477	8,124,053	4.7
Gross profit (RMB'000)	765,615	670,681	14.20%	981,575	760,300	29.1	815,942	754,510	8.1
Gross profit margin (%)	11.5	11.5		12.2	10.6		9.6	9.3	
Profit attributable to equity									
shareholders									
of the Company (RMB'000)	157,193	60,733	158.80%	133,683	13,135	917.8	29,120	53,899	-46
Basic earnings per share	0.15	0.06		0.13	0.01		0.03	0.05	
(RMB)	0.15	0.00		0.13	0.01		0.03	0.03	
Dividend per share (HK				0	0		0	0	
cents)				U	U		U	0	



## Capital Expenditure



#### **Capital Expenditure**





#### **Development Strategy**







#### **Development Strategy**

- Egg Business
- Food Business
- New Business



#### **Grading and Packing Center**





大成為您健康生命努力 DaChan Enhances Your Healthy Life.



#### **Allocation**





#### **Development Strategy**

- Egg Business
- Food Business
- New Business



#### **New Processed Food Factory**









DaChan Enhances Your Healthy Life.



#### **New Year Dishes**





#### **Development Strategy**

- Egg Business
- Food Business
- New Business



**Plant Based Meat** 





#### Dachan Group Portal



首頁 商品列表 2021年菜預購 熟銷組合推薦 任選專區 團職/批發專區 常見問題 聯絡我們 關於大成















您想吃的都在這







#### LABORATORY FOR DELICACY



DaChan Enhances Your Healthy Life.



### 美味料學

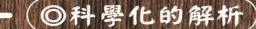
- ●研究內容
- 1. 了解食物(食品)的美味因素
- 2. 以科學方法解析食物(食品)美味的理由
- 3. 了解美味食物(食品)的評估方法、製造方法及保存方法
- ●研究方法
  - ◎人的感官品評

◎儀器分析



透過五感(即視覺、嗅覺、 味覺、觸覺、聽覺) 感受到口味、氣味、 質地等的判斷

化學性分析、 物理性分析、質地分析等

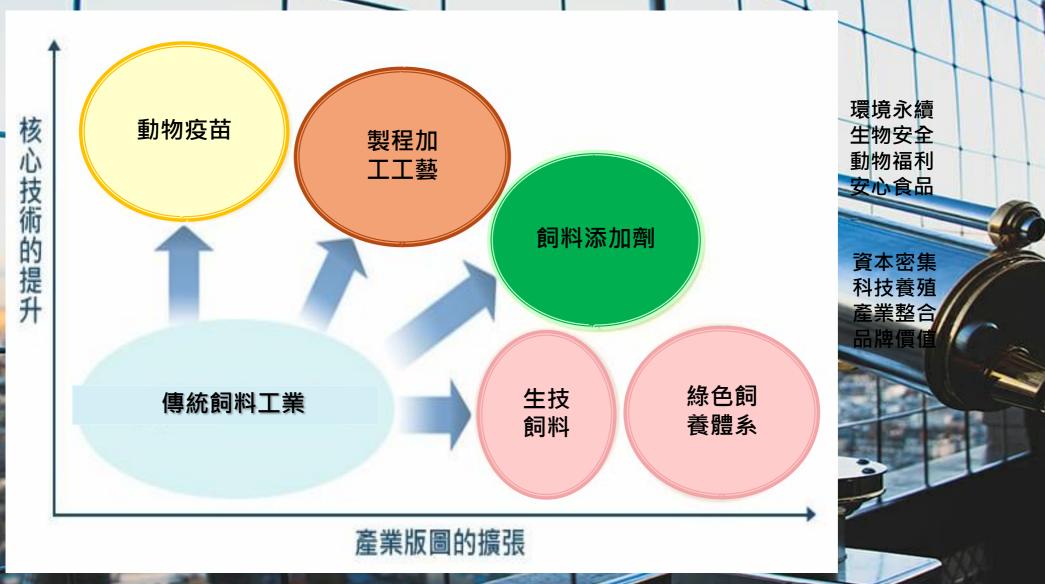


以官能檢查統計的結果配合 各種理化儀器分析比對, 將美味數據化、視覺化, 對美味進行科學化解析

大成為您健康生命努力 PaChan Enhances Your Healthy Life.

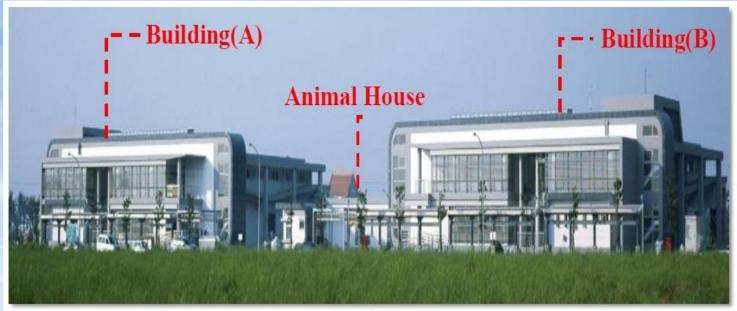


#### **Biotechnology Development**





#### **Animal Vaccine Plant**







#### **PET FOOD**

















排名 CEO 在職企業 產業

29 韓家宇 大成集團

食品

## No.29 in HBR Taiwan Top 100 CEO No.1 in Food Category



# Q&A